

Extend the breadth of your offerings and access opportunities to significantly increase your profitability with the leader in traffic visibility solutions.



10x
Multiplier in repeat business



4x
Tools investments opportunity with
Gigamon's Ecosystem Partners



Faster Time to Value
Offering Solutions & Services
shorten sales cycle

Why Gigamon

- Leading the disruptive Visibility market
- Software-centric solution
- Extensive partner ecosystem
- Customer Lifetime Value 10x initial transaction
- 20% of the Solution Value - drives 4X tools investments
- Market-leading growth

Gigamon Partner Programs

- Gigamon Reseller Program:
 - Commercial & US Federal Partner levels
 - Increased margins
 - Focused incentives to support your sales efforts
 - Marketing resources and tools to generate demand for Gigamon solutions
 - Comprehensive, easy-to-access technical and sales training and accreditation programs
- Authorized Gigamon Support Partner Program:
 - Incremental revenue opportunity by providing solutions and services
 - Access to best practices, tools and comprehensive training
- Professional Services Partner Program:
 - Enhance profitability with design and implementation services
 - Become trusted advisor