**EXECUTIVE SUMMARY**

**Gigamon Dominates the Network Monitoring Equipment Market for the Sixth Consecutive Year**

“Gigamon continues to be the leader in the network monitoring equipment market and they are positioned to take advantage of key industry trends that will drive market growth.”

- Matthias Machowinski, senior research director of enterprise networks and video at IHS Markit

---

Gigamon leads the Enterprise, Government and Service Provider Markets

With 36 percent of last year’s overall industry revenue, Gigamon remains by far the largest network monitoring equipment vendor with market share exceeding that of the #2 and #3 players combined. Gigamon also leads across each of the key market verticals tracked by IHS Markit: Enterprise (38%), Government (56%) and Service Provider (25%).

Security and reliability of today’s hybrid infrastructure drive market growth

According to the 2019 IHS Markit Network Monitoring Equipment report, there are a few key drivers fueling growth in the network visibility market: 1) security, 2) performance and reliability of networks, 3) increasing network speeds, and 4) blind spots in network monitoring fabrics created with the adoption of modern IT architectures. All these trends require organizations consider visibility as an essential architectural layer of their stack in order to maximize security and the user experience.

To view the full report visit: www.gigamon.com/ihs-report-2019

---

![Graph showing market share trends from CY14 to CY18](image_url)

**Source:** IHS Markit, Technology Group, Network Monitoring Equipment Market Report – 2019, July 2019. Market share in terms of revenue. Results are not an endorsement of Gigamon. Any reliance on these results is at the third party’s own risk. Visit technology.ihs.com for more details.

© 2019 Gigamon. All rights reserved. Gigamon and the Gigamon logo are trademarks of Gigamon in the United States and/or other countries. Gigamon trademarks can be found at www.gigamon.com/legal-trademarks. All other trademarks are the trademarks of their respective owners. Gigamon reserves the right to change, modify, transfer, or otherwise revise this publication without notice.