

## Executive Brief

# Gigamon Holds Strong as the Largest Network Monitoring Equipment Vendor for the Fifth Consecutive Year

Between 2013 and 2017, Gigamon market share grew from 26 to 37 percent.

With 37 percent of last year's overall industry revenue, Gigamon has further distanced itself from the next closest competitor (21 percent) and remains the largest network monitoring equipment vendor, according to the IHS Markit Network Monitoring Equipment report. Key takeaways from the report:

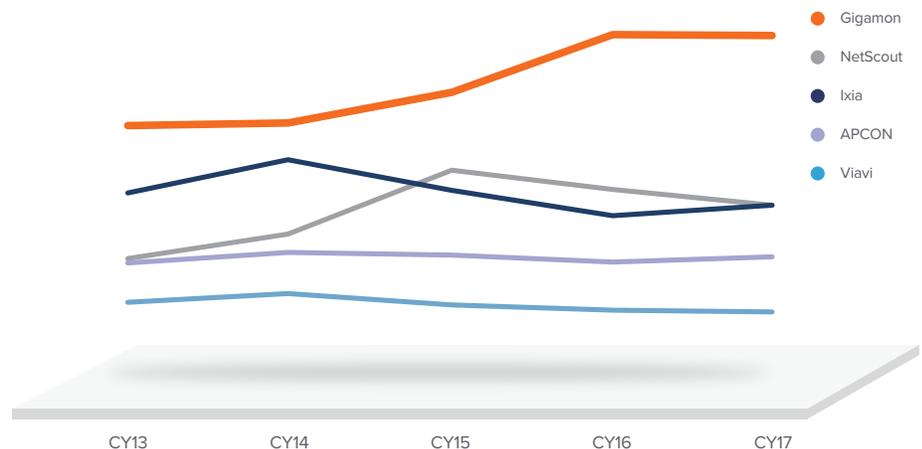
### Government and Service Providers Drive Gigamon Market Share Growth

In the Government vertical, which continued to be the key growth driver for Network Monitoring Equipment market in 2017, Gigamon market share increased from 59 to 61 percent, which is now four times the nearest competitor. In the Service Provider vertical, share increased from 26 to 28 percent, while share in Enterprise stood at 37 percent.

### Security and Performance Are Top of Mind

IHS Markit reports that security (37 percent) and performance (22 percent) are the top two changes that companies plan to make to their wide area network (WAN) over the next 12 months. IHS Markit dubs Gigamon as leader in this market, given the company's broad product portfolio.

To view the full report visit:  
[www.gigamon.com/IHS-report-18](http://www.gigamon.com/IHS-report-18)



“Improving the security and performance of their networks is top of mind for network managers, and a key mechanism for achieving this goal is through better monitoring infrastructure. The network monitoring equipment market reached \$561 million last year. Gigamon continues to be the leader in this space thanks to the breadth of its network monitoring equipment portfolio.”

Matthias Machowinski, Research Director of Enterprise Networks and Video at IHS Markit.