

# IHS Markit: Gigamon is the Market Leader in Monitoring Equipment

“Gigamon has a full portfolio of network monitoring equipment, addressing the whole range of deployments from small to very large.”

–IHS Markit: Network Monitoring Equipment Annual Market Report, May 19, 2017 by Matthias Machowinski

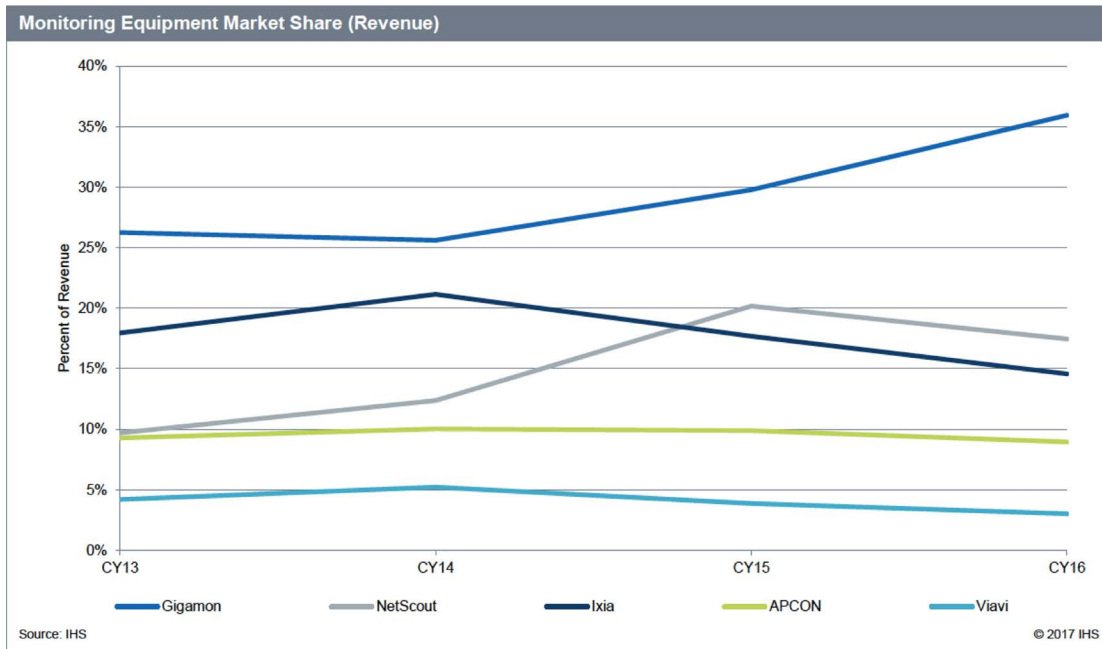


IHS Markit™

IHS, the leading source of information and market insight, has recognized Gigamon’s leadership in network visibility, declaring Gigamon has “a dedicated focus on network monitoring equipment” and is “the best-known vendor in this space.”

Gigamon is the largest network monitoring equipment vendor, with 36% of revenue in CY16, a 6-point increase over CY15 and more than twice the market share of its closest competitor.

- In the enterprise market, Gigamon is leading by a wide margin with 37% market shares, two and half times the market shares of its closest competitor.
- In the government market, Gigamon’s lead is even bigger, at 59% of CY16 revenue and over three times the market shares of its closest competitor.
- Market shares of all other competitors are showing a steep decline.
- IHS has this to say regarding “alternative” approaches being proposed by switching companies (e.g. Big Switch, Arista etc.): “One of the key requirements in network monitoring is the ability to offload analysis tools, which are a major part of the cost equation, and that’s where these new approaches fall short relative to dedicated equipment with advanced packet processing and traffic reduction capabilities.”



Download the IHS Markit report at: <https://www.gigamon.com/IHS-report>