Gigamon®

Gigamon
Company Overview

Our Value Proposition

Gigamon protects the hybrid cloud networks and data of the world's most complex organizations. The AI-powered Gigamon Deep Observability Pipeline delivers complete visibility into all data in motion by providing trusted, network-derived telemetry directly to cloud, security, and observability tools.

With AI-driven insights across packets, flows, and application metadata, organizations can detect threats concealed in encrypted and lateral traffic, quickly resolve network and application performance bottlenecks, and validate compliance while reducing operational cost and complexity.

AI Is Reshaping the Threat and Opportunity Landscape

Hybrid and multi-cloud infrastructure has become the default architecture for modern organizations, enabling agility, innovation, and digital transformation at scale. But this shift has also introduced unprecedented complexity. The 2025 Hybrid Cloud Security Survey reveals that 87 percent of IT and Security leaders cite this complexity as the top driver of cyber risk.

Now, the rise of AI-driven sophistication in both attack and defense is redefining the cybersecurity equation. Adversaries are using AI to automate campaigns, conceal malware within encrypted traffic, and exploit lateral blind spots faster than human analysts can respond. At the same time, security and operations teams recognize that their existing tools need broader, richer data to keep pace.

72%
OF CISOs

say they are unprepared to stop AI-powered or stealthy breaches.

68%
OF ORGANIZATIONS

view AI-driven automation as critical to overcoming the growing skills gap.

83%
OF CISOs

agree that AI-enabled visibility will be indispensable to securing hybrid cloud infrastructure over the next three years.

This dual reality — AI as both enabler and threat — demands a new approach. To succeed, organizations must embrace AI-powered deep observability that delivers network-derived telemetry to broaden the aperture of existing tools, uncover previously hidden threats, and amplify defenses already in place.

Gigamon®

Staying Ahead of Evolving Cyber Threats

As adversaries grow more sophisticated, securing hybrid cloud infrastructure has become increasingly complex. Traditional tools focus on north–south traffic, leaving dangerous blind spots as attackers move laterally and hide within encrypted flows. With more than 95 percent of internet traffic now encrypted, organizations without this visibility face greater exposure. Addressing these risks requires visibility that extends beyond what traditional tools can provide.

A NEW FRONTIER

AI-Powered Deep Observability

The Gigamon AI-powered **Deep Observability Pipeline** extracts intelligence directly from network traffic and enriches it with AI-driven insights to deliver trusted, network-derived telemetry to your cloud, security, and observability tools. By combining this telemetry with metric, event, log, and trace data, organizations can detect threats concealed in encrypted and lateral traffic, resolve network and application performance issues, and validate compliance while reducing operational cost and complexity. The result is stronger defenses, faster insights, and smarter operations across the hybrid cloud.

"Deep observability drove significant business benefits in 2024 as enterprises broke down traditional silos between NetOps, SecOps, and CloudOps, ensuring they're fully equipped for the demands of AI adoption. With deep observability, enterprises gain complete visibility across their AI-driven data paths, delivering enhanced security, optimized performance, and greater automation, all of which are key to maximizing and safeguarding investments in the evolving AI landscape."

– **Alan Weckel**, Co-Founder and Analyst, 650 Group

Gigamon AI Traffic Intelligence earned the 2025 Cutting Edge AI Security Solution for Top Infosec Innovators Award.

"Gigamon is pioneering AI-driven network observability. By infusing AI into its deep observability pipeline, Gigamon is once again setting the pace for innovation and reinforcing its leadership, helping enterprises meet the evolving demands of today's digital landscape. Gigamon earned the company of the year recognition for its best practices in the global network observability for cyber security industry through its visionary innovation, market-leading performance, and unmatched customer focus."

– **Georgia Edell**, Senior Consultant, Frost & Sullivan

Gigamon®

Over the past year we've seen organizations increasingly prioritize visibility into all data in motion, as they seek to secure their hybrid cloud environments against an accelerating threat landscape. The increasing complexity of dynamic and distributed workloads is driving a shift in security investments toward solutions that deliver complete visibility and reduce risk.

Our research once again highlights Gigamon as the industry leader, due to its deep observability pipeline and vast ecosystem, as it delivers the rich network-derived telemetry that modern security tools need to effectively secure data and infrastructure from evolving cyberthreats.

Vinay Biradar
Associate Director, Cybersecurity Advisory,
Front & Sullivan

Gigamon®

Compelling Business Outcomes

The AI-powered Gigamon Deep Observability Pipeline enables organizations to realize measurable outcomes that strengthen security posture, improve application performance, and reduce operational complexity and cost across hybrid cloud infrastructure.

Eliminate Security Blind Spots

Expose threats hidden in encrypted or lateral traffic by delivering network-derived telemetry enriched with AI-driven insights. Organizations gain complete visibility into data in motion that traditional tools alone cannot provide, reducing risk from ransomware, insider activity, and AI-driven attacks.

Identify and Resolve Performance Bottlenecks

Quickly pinpoint the root cause of application and network slowdowns by combining packet, flow, and application aware metadata with AI-powered analysis. This accelerates troubleshooting and ensures a consistent user experience and the reliability of mission-critical services.

Validate Ongoing Compliance

Demonstrate continuous adherence to governance and compliance mandates by ensuring all relevant data in motion can be monitored and audited. This helps to reduce compliance risk and builds customer and stakeholder trust.

Reduce Cost and Complexity

Optimize tool efficiency by filtering, deduplicating, and enriching traffic before it reaches monitoring and security platforms. Organizations typically cut tool spend by 50–60 percent, defer costly capacity upgrades, and improve productivity — helping to close the growing IT skills gap.

> GigaVUE-FM Copilot assistant provides AI-guided help to minimize errors, speed up deployment, and simplify operations which has saved us time and reduced our reliance on vendor support. This has allowed the security team to spend more time threat hunting thus reducing our overall risk profile.

Founder and CISO
Trofi Security

> AI continues to be a cornerstone of our strategy to accelerate detection, investigation, and response workflows.
>
> With the integration of Gigamon Insights, our joint customers can fuse network telemetry with the power of AI directly within their Splunk workflows, speeding time to insights and helping every user become a security and observability expert.

Jackie Smith
Global Vice President
Platforms and ISV Partner Sales at Splunk

Gigamon®

A Complete, Industry-Leading Portfolio

Gigamon delivers a comprehensive portfolio that protects the hybrid cloud networks and data of today's most security-conscious organizations, helping them ensure stronger defenses, smarter operations, and lasting resilience across data center, cloud, virtualized, and containerized infrastructure.

Our AI Vision and Strategy

AI is reshaping how organizations secure and manage hybrid cloud infrastructure. Gigamon is leading this transformation with a strategy grounded in three capabilities:

- **AI Traffic Intelligence** provides real-time insight into GenAI and LLM traffic across hybrid cloud environments. It identifies shadow AI to reduce risk, tracks usage patterns for governance, and equips analysts with trusted telemetry for informed decisions.

- **GigaVUE-FM Copilot and Tech Docs AI Assistant** deliver AI-powered guidance that simplifies configuration and operations, accelerates onboarding and troubleshooting, and helps close the growing IT skills gap.

- **Gigamon Insights** transforms application metadata into prioritized findings, contextual recommendations, and guided actions that help analysts respond faster to threats and performance challenges.

Together, these innovations reflect a commitment to responsible AI adoption that augments human expertise and extends the value of existing tools.

Data Center, Zero Trust, and Cloud Visibility

Gigamon is the market leader in network visibility and performance monitoring, providing pervasive insight across physical, virtual, container, and cloud networks. The portfolio supports **Zero Trust** initiatives by eliminating blind spots, extending controls across hybrid cloud infrastructure, and delivering the assurance needed to prevent privilege escalation. With **GigaVUE Cloud Suite**™ for AWS, Microsoft Azure, Google Cloud, Nutanix, OpenStack, and VMware, Gigamon extends deep observability into cloud-native environments to detect hidden threats, validate compliance, and optimize performance while reducing cost and complexity.

> Our partnership with Gigamon adds a new layer of intelligence to Elastic Security. By integrating AI-driven network telemetry, our customers gain deep observability and faster detection of emerging threats across hybrid infrastructure.

Santosh Krishnan
General Manager
Observability and Security at Elastic

Gigamon Connected FM

Connected FM, embedded in GigaVUE Fabric Manager, simplifies license management, automates entitlement retrieval, and streamlines renewals and capacity planning through VBL usage reporting. It delivers a real-time view of deployed assets for greater transparency and proactive support. Together with Gigamon Services, Connected FM reduces operational burden, maximizes value, and ensures organizations are ready for what's next.
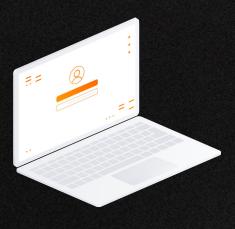
The Power of Partnerships

Gigamon has an established ecosystem of **technology alliance partners** that maximize customer value and accelerate innovation. Spanning security, cloud, observability, and service provider markets, our ecosystem includes strategic alliances with leaders such as Elastic, Splunk, and AWS. By integrating AI-powered, network-derived telemetry with partner platforms, organizations gain richer analytics, faster threat detection, and smarter automation to strengthen defenses, optimize performance, and reduce complexity across hybrid cloud infrastructure.

Gigamon®

VÜE | Gigamon® Community

Connect with practitioners, partners, and experts to share knowledge, explore real-world use cases, and accelerate success with deep observability. Gain insights and collaboration that maximize Gigamon value and strengthen hybrid cloud security and performance.

Join the conversation at
COMMUNITY.GIGAMON.COM

Gigamon®

Unparalleled Service and Support

Gigamon offers a broad range of **service and support programs** that help organizations confidently deploy and manage their Gigamon solutions. Our global services team supports the entire lifecycle, from initial design and deployment through technical support and ongoing optimization. The goal is to ensure that deep observability investments deliver maximum value.

Our service offerings include:

- **Technical Support Programs** for tiered hardware and perpetual software licenses, as well as subscription and term software products.

- **Education Services** that build product expertise and certifications, helping teams upskill and stay ahead.

- **Professional Services** that provide expert guidance across architecture, deployment, and performance optimization.

- **Resident Services Engineers (RSEs)** who deliver dedicated on-site or remote expertise.

10/10
TOP U.S. FEDERAL AGENCIES

83/100
FORTUNE 100 COMPANIES

8/10
TOP HEALTHCARE PROVIDERS

7/10
TOP GLOBAL BANKS

9/10
TOP MOBILE NETWORK OPERATIONS

4.7/5.0
CUSTOMER SATISFACTION

150+ Patents

Founded in **2004**

4000+ Customers

1000 Employees

22 Offices

Gigamon®

One Gigamon

We are focused as a single force, 1,000 strong and growing, dedicated to supporting and assisting you in achieving success in your unique transformational journey.

THIS IS BUILT ON FIVE CORE BELIEFS:

Trust
We trust in our business, in each other, in our partners, and the collective team that represents Gigamon.

Innovation
We combine the delivery of market-leading products with the nurturing of innovation in all we do.

one Gigamon

Employees First
Our employees are a powerful asset. They are valued, engaged, and empowered for success.

Collaboration
We believe collaboration empowers the success of our company, our partners, and our customers.

Authenticity
We each make a commitment to one another to give and receive feedback in a timely manner and in the spirit in which it's intended.

These beliefs define One Gigamon and guide our commitment to customers, partners, and employees alike.

Get Gigamon. Get Deep Observability.