



# Corporate Overview

NETWORK VISIBILITY FABRIC FOR THE DIGITAL ENTERPRISE.  
RUN FAST. STAY SECURE.

## QUICK FACTS

**#1**

In Market Share for the Fifth Consecutive Year<sup>1</sup>

**10**

Top Ten Government Agency Customers

**80+**

Fortune 100 Customers

**3100+**

Global Customers

**15 Years**

Continuous Innovation

**66**

Issued Patents

**800+**

Worldwide Employees

**2004**

Founded

## Why Gigamon?

Digital transformation is straining today's networks with accelerating data velocities, increasing data volumes and sophisticated cyber-attacks. In a 100Gbps network, you only have 6.7 nanoseconds to open, extract, analyze and act on your data-in-motion. With cloud migration and 5G adoption to also consider, network and security teams are challenged to improve network performance, availability and security, all while keeping up with business demands.

Enable your digital enterprise to run fast and stay secure with the only Network Visibility Fabric that can protect your infrastructure at line rate speeds.

### See More



Gain comprehensive visibility to your data in motion for:

- Reliable access to data from physical, virtual and cloud networks
- Layer 7 visibility for application classification and application specific traffic management
- Delivery of only relevant traffic to analytics tools for increased ROI

### Secure More



Use network data to accelerate detection and response to:

- Deliver high-quality traffic and actionable intelligence to tools
- Decrypt once to analyze across tools for north-south and east-west traffic
- Gain a 360° contextual view of real-time and historic network activity and cut investigation time

### Be Empowered



Enable your resources and tools to be more efficient so you can:

- Test and deploy tools, out-of-band and inline, faster and without network interruption
- Save time and money during network upgrade cycles
- Reduce overhead and inefficiencies to allow for better scaling

<sup>1</sup> IHS Markit Report, June 2018, <https://www.gigamon.com/content/dam/gated/2018-ihsm-ntwk-monitoring-switches-market-share-excerpts-for-gigamon.pdf>

## Economic Impact

Third-party economic analysis has shown multiple examples of how Gigamon can provide significant cost and operational benefits when compared with alternative architectures or competitive solutions:

**30-50%**

Reduction in network downtime

**50%**

Increase in security resource efficiency

**40-50%**

Reduction in hardware and software server costs

**75%**

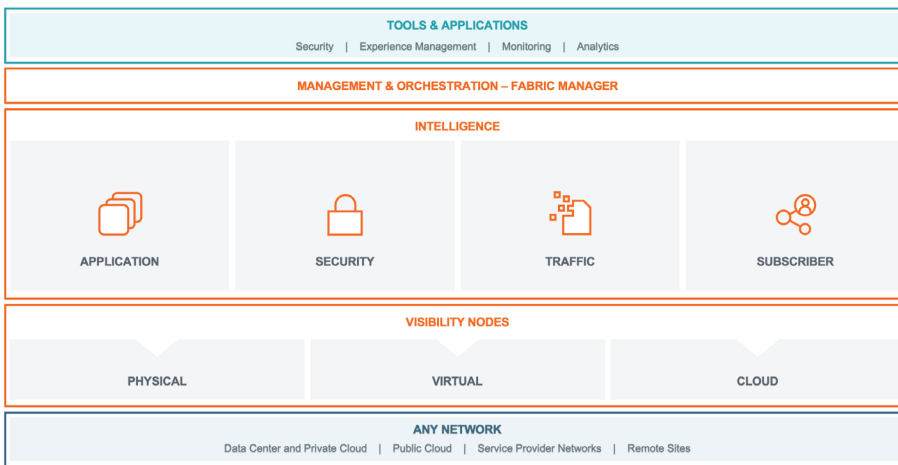
Increase in visibility of network data

SOURCE: Enterprise Strategy Group, "Analyzing the Economic Benefits of Gigamon", March 2019

## The Gigamon Network Visibility Fabric

Ensure network performance, security and IT agility with complete visibility across all layers of traffic, in the cloud or on-premises. When highly optimized and aggregated traffic is delivered to the right tools, you can make faster decisions to better protect your network, optimize performance and prevent outages.

The Gigamon Network Visibility Fabric provides a broad spectrum of inline and out-of-band visibility and orchestration capabilities built on a common hybrid cloud architecture—delivered and managed through a central console, Fabric Manager.



## Customers

3100+ customers agree that everyday we work hard to ensure their success is our number-one priority.

**“We are always looking for ways to increase customer satisfaction. By teaming with Gigamon, we can spot usage patterns and adjust our services as needed. Gigamon solutions are well suited for our customer experience management needs.”**

*Duncan Campbell, IP Backbone and Infrastructure Manager  
Telefonica Argentina*

## Gigamon Community

One location for product updates, ideas and collaboration with peers and experts on the Gigamon journey towards unprecedented visibility.

[community.gigamon.com](http://community.gigamon.com)



## Technology and Partner Ecosystem

Gigamon has developed a powerful ecosystem of technology, reseller and services partners to deliver the insights needed to accelerate threat detection and incident response, while helping to maximize your infrastructure performance.

In addition, our global network of leading reseller and integration partners can design, implement, optimize and manage integrated and customer-validated joint solutions for many of our 100+ security and networking ecosystem and technology partners.