



Gigamon Visibility Platform for AWS Customer & Partner Quotes

Gigamon

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GIGAMON

"During the course of the last year, many customers and partners asked us to deliver a solution that provides the same level of visibility in the cloud as we offer on-premises," said Ananda Rajagopal, vice president of products, at Gigamon. "We developed the Gigamon Visibility Platform on AWS to enable our customers to have one consistent visibility platform regardless of workload location. Now these customers can effectively manage, secure and understand all of their data-in-motion across their enterprise and AWS cloud environments."

Ecosystem Partner Quotes

AWS

"The Gigamon Visibility Platform enables our customers to accelerate their 'lift and shift' strategy as they move workloads on AWS," said Tim Jefferson, Global Ecosystem Leader-Security, Amazon Web Services, Inc. "They can now accelerate migration of their existing applications and workloads, while gaining greater visibility into network traffic for richer content inspection and protection of their mission-critical workloads and data."

CYPHORT

"With the increase in public cloud usage for traditional desktop functions these desktops become a new threat vector. Often created by developers with elevated credentials, they allow an easy way into the network while bypassing many traditional security layers," said Jeremy Carlson, vice president of business development at Cyphort. "With Gigamon's ability to provide a copy of that traffic to Cyphort for inspection, now these remote desktops can be monitored for advanced threats right alongside the traditional network traffic Gigamon provides visibility to in on-premise data centers."



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EXTRAHOP

"In today's dynamic, distributed, and fast-paced IT environments, visibility is critical to maintaining control of operations and security," said John Leon, vice president of business development at ExtraHop. "With the Gigamon Visibility Platform, our joint customers now have access to both the data and the real-time analytics they need to proactively manage the performance and security of their environments, whether workloads reside on-premises or in the cloud."

JASK

"JASK's AI with Cyber Security when combined with the Gigamon Visibility Platform for Amazon Web Services (AWS) provides the enterprise with new capabilities for automated detection of real threats," said Damian Miller, vice president and co-founder at JASK. "Organizations can ensure optimal security and compliance for their public and private cloud workloads, while minimizing false positives."

LIGHTCYBER

"While there are plenty of conventional threat prevention tools now available for Infrastructure-as-a-Service environments like Amazon AWS EC2, it is still very difficult for security operations teams or SOCs to analyze network activity for potential attack behaviors," said Jason Matlof, executive vice president at LightCyber. "We are pleased to partner with Gigamon to extend our Magna Behavioral Attack Detection platform into AWS data centers and drive comparable levels of visibility for IaaS environments as compared to conventional on-premises environments."

NIARA

"With targeted threats increasingly using legitimate user credentials, it is only by identifying unusual changes in behavior that attacks can be detected before they do damage," said Larry Lunetta, vice president of Business Development at Niara. "Niara's UEBA solution uniquely characterizes the behavior of users and servers not only from logs but also via network traffic. The Gigamon Visibility Platform for AWS provides the most comprehensive view into cloud-based packet traffic and flows that, until now, have been hidden."



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PROTECTWISE

“As businesses migrate from the confines of traditional network boundaries to the public cloud, getting visibility into the enterprise’s network traffic become challenging,” said Ramon Peypoch, chief product officer at ProtectWise. “By integrating with the Gigamon Visibility Platform, ProtectWise makes it easier to bring the pervasive visibility, automated threat detection and unlimited forensics of the on-demand ProtectWise Grid to cloud workloads, ensuring that customers can operate as securely and effectively in the public cloud as they do in private environments.”

RSA

“Customers need pervasive visibility into all traffic - especially as more data moves through cloud environments,” said Michael Adler, vice president at RSA. “The network traffic data that Gigamon provides from AWS further enables the RSA NetWitness Suite to detect and respond faster to attacks often missed by log-centric SIEM and signature-based tools through its ability to correlate packets with security data from anywhere in the network.”

Channel Partner Quote

SHELDE

“In today’s world of rapid digital transformation, we see Gigamon’s AWS solution as the missing link in enabling end-to-end visibility for our customers’ AWS and hybrid environments,” said Brian Jamieson, chief technology officer at Shelde. “We’re excited to be able to offer the AWS solution for new cloud deployments and as an extension of our customers’ existing on-premise visibility platforms.”