CASE STUDY

Gamma Tracks Down Network Problems — and Helps Customers Help Themselves

Complete Network Visibility Is a Must for Seamless Interactions With Partners and Customers

The Challenge: Tracking Faults in a Vast Network

If you’re a VoIP or media server user and there’s a problem on the network, you want to know as much about it as possible. For British network service provider Gamma Telecom, offering that information to customers is absolutely essential. But hunting through call detail records prolongs mean time to resolution (MTTR) and leaves customers in the lurch — especially partners of Gamma’s wholesale business, who have their own customers they need to keep happy.

Sometimes, to resolve network issues, Gamma needs to work with British Telecom and other interconnect partners. But to quickly diagnose a problem, those other companies require as much information as possible about what’s gone wrong.

Tracing Problems Where They Lurk

“If we were unable to collect the media and signaling traces, then I don’t know what we’d do,” says Gordon Ballantyne, Head of Core Networks at Gamma Telecom. To ensure that all those traces are captured, Gamma has extensively deployed Gigamon solutions throughout its network.

“All the voice traffic on the Gamma network will go through at least one Gigamon node,” he says. “If a customer says they’ve got poor quality, then our help desk starts a trace, capturing the SIP signaling and media for that call.”

For wholesale partners, Gamma provides the resources that help the partners help themselves. “Our channel partners can go into the Gamma portal and pull SIP traces for calls that had faults and solve them themselves, thanks to Gigamon,” says Ballantyne.

This sort of network information is crucial for relationships with interconnect partners as well. “If we have a fault, we send a SIP trace and a few days of follow-up data to British Telecom — they expect that information as part of any evidence around the problem, and we need Gigamon to capture that data,” says Ballantyne.

How Gamma Deploys Gigamon Solutions

As noted, Gigamon is omnipresent on Gamma’s networks, the better to capture as much network traffic data as possible. “Generally every session border controller and every Softswitch has at least one Gigamon node,” Ballantyne says. “Many of the media server applications have got optical nodes, so as media passes through the network, it will probably pass through three or four of those Gigamon nodes.”

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While Gamma has used Gigamon solutions for some time, along with other vendors, their decision to go all-in with Gigamon happened when they upgraded their network. “When we moved onto a 10Gbps layer from a 1Gbps layer on the optical side, we realized that what we were using to monitor wasn’t good enough,” says Ballantyne.

“The quality of the Gigamon solution is high,” he adds. “We’ve probably bought at least £1 million worth of Gigamon equipment, to-date, and haven’t had hardware failures on any of it.”