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Gigamon and SharkRack Partner to Simplify Enterprise Data Center Management

Data Access Networking Innovator and Intelligent Infrastructure Rack Leader Team Up; Tackling Data Center Pain Points

Silicon Valley — November 23, 2009 — Gigamon[™], the leading global provider of intelligent data access networking[™], and SharkRack, the market leader in intelligent infrastructure racks, today announced its partnership to provide a centralized monitoring and analyzing solution which will provide visibility to any data. This fault tolerant, high availability solution provides access to critical data anywhere in the data center and eliminates the need for configuration and change order management.

Combining SharkRack's physical infrastructure along with Gigamon's intelligent GigaVUE[®] platform enables enhanced management of complex issues that surround the data center ecosystem. Together the companies aim to help CIOs, their network and security teams better approach greening IT initiatives, minimizing rack space and reducing capital expenses.

The Gigamon and SharkRack solution allows data center managers to:

- Gain access to any data while reducing capital cost and enhancing green initiatives
- Centralize multiple network monitoring and security tools
- Provide multiple groups with access to critical data simultaneously and securely
- Reduce the cost to monitor data traversing high speed, 1G and 10G connections
- Eliminate SPAN port contention

"Data centers are the heart of any company and the data that flows through that heart is vital to the health and success of the company. Teaming with SharkRack, we can physically provide a centralized tool environment for all analytical and monitoring solutions, where appropriate parties who have the 'need to know' can securely view the information 24x7," said Kevin Jablonski, senior director, Business Development of Gigamon. "Our customers can now benefit from SharkRack's best-in-class racks along with Gigamon's leading network data access technology."

"Together with Gigamon, we can leverage our longtime experience solving problems in today's complex data center landscape to transform data center management," said Seth Schalet, president of SharkRack. "We're certain this innovative combination will provide our customers rapid ROI and the most advanced enterprise data center technology for network monitoring."

About SharkRack

SharkRack is a leading provider of intelligent physical infrastructure solutions. Thousands of organizations worldwide rely on SharkRack to provide best in class solutions. For more information about SharkRack, visit www.Sharkrack.com or call John Smithers at (510) 608-0480.

About Gigamon

Gigamon delivers intelligent data access solutions to enhance monitoring of service provider and enterprise data centers. The company's world-renowned GigaVUE[®] "orange boxes" aggregate, filter and replicate customized data streams to all monitoring tools. Gigamon pioneered technology for multi-tool environments to address new demands for reporting and analyzing organizational data. Now in its third generation with global deployments in more than 40 countries

and 90 percent market share for intelligent data access, Gigamon's GigaVUE platform is the only proven, fully-integrated, total solution for all data access needs. Gigamon's patented technology enables companies to realize day one ROI by increasing tool value and operational efficiencies. GigaVUE ensures seamless and controlled delivery of the right data at the right time to the right tools. Organizations deploying Gigamon solutions achieve greater uptime, reduce threat vulnerability and improve regulatory compliance. For more information about Gigamon and its award-winning solutions, visit www.gigamon.com.

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